Form CD-541U.S. DEPARTMENT OF COMMERCE (3-06)		
DEMONSTRATION PROJECT • F	PERFORMANCE MANAG	EMENT RECORD
PERFORMANCE APPR	AISAL AND POSITIO	NREVIEW
Employee's Name		
Position/Title		
Career Path/Series/Band		
Organization	Rating Period	
RATING OFFIC	CIAL'S CERTIFICATION	
I Certify That:		
This plan is a complete and accurate stateme	ent of the performance element	s, objectives, and major activities
that will form the basis of the employee's per	formance appraisal.	
The performance plan and position descriptio	n reflect similar objectives, dut	es and responsibilities.
Name and Title of Rating Official	Signature	Date
HIGHER LEVEL SU		
I agree with the certification of the positio	n description and concur with t	he performance plan.
Name and Title of Higher Level Supervisor (if appropriate)	Signature	Date
PAY POOL M	ANAGER'S APPROVAL	I
I agree with the certification of the positi	on description and I approve th	e performance plan.
Name and Title of Pay Pool Manager	Signature	Date
REVIEWING C	OFFICIAL'S APPROVAL	I
This review is appropriate when the	ne pay pool manager is also the	erating official.
Name and Title of Reviewing Official	Signature	Date
EMPLOYEE		I
My signature acknowledges discussion of the position necessarily signify a	on description and receipt of the greement with either document	
Employee's Signature		Date

SECTION 1 - PERFORMANCE PI	LAN	
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and Critical Element:	l Point Weight	
Objective:		
Point Weight:		
The weight must reflect the importance of the elepoint increments, with no element weight higher	ement or the time required to perform it, or the than 60 points, and all element weights must	both. Element weight must be in 5- st equal 100 points.
ITEM 2. Major Activities or Required Results	Related to the Above Element (Maximum	n of 5)
ITEM 3. Evaluation Criteria (Benchmark perfo	ormance standards must be used; add supp	lemental standards, if needed.)

SECTION 1 - PERFORMANCE PLA	AN	
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and P	Point Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the elen point increments, with no element weight higher th	nent or the time required to perform it, or bot nan 60 points, and all element weights must e	th. Element weight must be in 5- equal 100 points.
ITEM 2. Major Activities or Required Results R	Related to the Above Element (Maximum o	f 5)
		-/
ITEM 3. Evaluation Criteria (Benchmark perform	mance standards must be used; add suppler	mental standards, if needed.)

SECTION 1 - PERFORMANCE PL	AN	
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and F	Point Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the eler point increments, with no element weight higher the theory of the theory of the second sec	ment or the time required to perform it, or bot han 60 points, and all element weights must e	h. Element weight must be in 5- equal 100 points.
ITEM 2. Major Activities or Required Results F	Related to the Above Element (Maximum of	f 5)
ITEM 3. Evaluation Criteria (Benchmark perform	rmance standards must be used; add supplen	nental standards, if needed.)

SECTION 1 - PERFORMANCE PLAN		
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and Point We	eight	
Critical Element:		
Objective:		
Point Weight:		
	a	
The weight must reflect the importance of the element or t point increments, with no element weight higher than 60 p	oints, and all element weights mus	oth. Element weight must be in 5-
ITEM 2. Major Activities or Required Results Related t	to the Above Element (Maximum	of 5)
TEM 2. Major Activities of Required Results Related		
ITEM 3. Evaluation Criteria (Benchmark performance s	tandards must be used: add sunnl	emental standards, if needed )
		emental standards, il noodod.)

SECTION 1 - PERFORMANCE PLAN							
Employee's Name	Rating Period	Element No.					
		of					
ITEM 1. Performance Element, Objective and	Point Weight						
Critical Element:							
Objective:							
Daint Waight							
Point Weight:							
The weight must reflect the importance of the ele point increments, with no element weight higher t	ment or the time required to perform it, or b han 60 points, and all element weights mus	oth. Element weight must be in 5- t equal 100 points.					
ITEM 2. Major Activities or Required Results	Related to the Above Element (Maximum	of 5)					
ITEM 3. Evaluation Criteria (Benchmark perfor	rmance standards must be used; add supple	emental standards, if needed.)					

ITEM 4. Mid-Cycle/Progress Review (Check appropriate box)												
1.	Review indicates pe	rformance is <b>Eligible.</b>										
2.	2. Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.											
3.	3. Review indicates performance is <b>deficient</b> and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)											
<b>Key Achievements, Strengths:</b> Be specific and relate these to performance elements. List areas where work was done well and identify the strengths exhibited by the employee during the rating period.												
	Deficiencies, Areas of Concern: (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to individual performance elements. Note deficiencies or areas where performance has declined during the rating period.											
Suggestions/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.												
		Employee's Initials	Date	Rating Official's Initials	Date							
Mid-Cycle	e Progress Review											
Progress	Review											
Progress	Review:											

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ITEM 5. Rating Official's End-of-Year Appraisal (Includes consideration of attached employee accomplishments)
1. Review indicates performance is <b>Eligible.</b>
2. Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.
3. Review indicates performance is <b>deficient</b> and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)
4. Review indicates that a PIP has not been successfully completed and performance is rated <b>Unsatisfactory</b> .
Key Achievements, Strengths: Be specific and relate these to performance elements. List areas where work was done well, and identify the strengths exhibited by the employee during the rating period.
<b>Deficiencies, Areas of Concern:</b> (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to
individual performance elements. Note deficiencies or areas where performance has declined during the rating period.
<b>Suggestions/Strategies for Improvement:</b> List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.

SECTION 2 - PERFORMANCE SUMMARY RATING								
Employee's Name			Rating Period					
Organization								
ITEM 1. Scoring								
1. List each performanc	e element and its weight.							
3. Complete total score		Total score can ran	ormance does not warrant a songe from 40 to 100. If one or n sfactory."					
	Performance Element		Weight	Score				
1.								
2.								
3.								
4.								
5.								
6.								
			TOTAL SCORE					
ITEM 2. Rating and Pay	outs							
Eligible (All eleme	ents scored in the Eligible rang	ge)						
Unsatisfactory (A	t least one element rated Uns	satisfactory)						
RIF Service Credit	t 10 Years	5 Years						
Performance Pay Increase F	Percentage	Dollar Amount	Bonus Amount					
Name and Title of Rating Off	icial	Signature		Date				
Name and Title of Higher Le	vel Supervisor (If Appropriate)	Signature		Date				
Name and Title of Pay Pool I	Manager	Signature		Date				
Name and Title of Reviewing	Official	Signature		Date				
Employee's Signature (Signi	fies evaluation feedback meeting	g held) Emplo	oyee comments attached?	Date				

## ELEMENT POINT RANGES AND BENCHMARK PERFORMANCE STANDARDS TABLE

This sheet must be used in conjunction with the performance plan. The benchmark performance standards are used to evaluate and score against the elements, objectives, and activities listed in the plan.

	ELEMENT POINT RANGES						NT R	ANG	ES			BENCHMARK PERFORMANCE STANDARDS		
60	55	50	45	40	35	30	25	20	15	10	5			
59	54	49	44	39										
58	53	48	43		34	29	24					Element objectives were achieved with maximum impact through exempla work that demonstrated exceptional originality, versatility, and creativi		
57	52	47	42	38	33	28	23	19				Activities and related tasks were carried out in the utmost effectiveness a		
56	51	46							14			reliability, rarely needing room for improvement. Products were of the		
55	50		41	37	32	27						highest quality. Problems were solved with dedicated perseverand		
54		45		36				18		9		penetrating insight, meticulous attention to detail, and unprecedente success. Potential sources of conflict were anticipated and avoided through		
53	49					26			13			creative alternatives. Cooperation and responsiveness were active		
52	48	44	40		31		22	17				promoted wherever possible. Written and oral communication related to t		
51	47	43	39	35	30	25	21					performance of element activities maximized desired results, forged ne cooperative relationships, and increased organizational prestige.		
50	46	42	38	34	29							cooperative relationships, and increased organizational prestige.		
49	45	41	37	33										
48	44	40	36	32	28	24	20	16	12	8	4			
47	43	39	35	31	27							Element objectives were accomplished effectively and efficiency, wi		
46	42				~~		19	15				consistently good quality and quality of work. Activities and related tas		
45	41	38	34	~~~	26	23						were carried out in an efficient, orderly sequence that led to timely, corre		
44	40	37	33	30	05	22	40		11			thorough and cost-effective results. Products were above-average in qual		
43	39	36	32	29	25		18					and reliability. Accepted procedures were carried out proficiently a constructively, and problems were dealt with skillfully and product Written and oral communication related to the performance of elem		
42		35		28		21		14		7		activities were clear and convincing.		
41	38						17							
40	37	34	31	27	24	20			10					
39	36	33	30	26	23	19		13						
38	35	32	29		22		16							
37	34	31	28											
36	33	30	27	25		18	15	12	9	6	3			
35	32	29	26	24	21									
34	31	28	25	23	20	17	14					Element objectives, activities and related tasks were completed w		
33	30	27			19			11				adequate quality and quantity of work. Products were generally reliable a		
32	29	26	24	22		16			8			were delivered without unacceptable delays. Procedures were minima correct and problems were dealt with satisfactorily. Work metho		
31	28		23	21	18		13					demonstrated a reasonable degree of cooperation with others. Written a		
30		25		20		15		10		5		oral communication related to the performance of element activities we		
29	27	24	22		17							generally understandable.		
28	26	23	21	19		14	12		7					
27	25				16		11	9						
26	24	22	20	18	15	13								
25	23	21	19	17										
24	22	20	18	16	14	12	10	8	6	4	2			

**UNSATISFACTORY:** Work not successfully completed; Failed to follow directions, guidance and procedures; Insufficient technical knowledge/skill; Work did not meet minimum specifications; Routine problems were not resolved satisfactorily; Written and oral communication poor and not understandable; Exhibited uncooperative/unresponsive behavior; Negative impact to organization; Work unacceptably late; Poor leadership skills; Provided no positive direction to staff; Unable to organize and prioritize work and/or wasted time; Ineffective in working with others.

	ELEMENT #1	ELEMENT #2	ELEMENT #3	ELEMENT #4	ELEMENT #5	ELEMENT #6	TOTAL
WEIGHT							= 100
SCORE							

## INSTRUCTIONS

RESPONSIBLE OFFICIAL: The Rating Official is responsible for all steps except C-6, which is the responsibility of the Pay Pool Manager.

- A. PERFORMANCE PLANNING (Section 1, Items 1-3): Develop the performance plan in collaboration with the employee.
- 1. **Performance Element:** Establish the performance elements of the position (Item 1). Fill out a separate Section1 for each element.
- 2. Objectives: State the objective of each element.
- 3. Point Weight: Assign a weight to each element in terms of importance or time required, or both. The weight selected must be on the Element Point Range. The total weight of all elements must equal 100 points.
- 4. **Major Activities:** List the major activities or required results related to each element (Item 2).
- 5. Evaluation Criteria: If needed, enter a supplemental performance standard that defines at least the minimum level of "Eligible" performance to be applied along with the benchmark performance standards (Item3).
- 6. Cover Sheet: Fill out and sign the cover sheet; obtain the signatures of higher level supervisor, (if appropriate) the pay Pool Manager, Reviewing Official, and employee in this order.

## B. PROGRESS REVIEW 1, Item 4): Conduct at least one (midyear) progress review with the employee.

- Discussion: For each element, discuss with the employee and record: (a) progress toward accomplishing the element; (b) any need for changes in the plan; and (c) any performance deficiencies and how to correct them.
- 2. Recording: Check one of the blocks.
- 3. Initialing: Initial and data, and have the employee initial and date, attesting that the progress review took place. If changing the plan, Rating Official, Pay Pool Manager, Reviewing Official, and the employee must initial the change.

- C. PERFORMANCE APPRAISAL (Section 1, Item 5: Section II): Appraise the employee's performance in accordance with the performance elements, their objectives, activities, weighted values, the benchmark performance standards, and any supplemental standards.
- 1. Notification: Notify the employee of (a) the requirement to submit a list of accomplishments; and (b) the date and time of the Performance Review meeting.
- 2. Performance Review Meeting: Meet with the employee to discuss accomplishments. Ratings and other outcomes ARE NOT discussed att his meeting.
- 3. End-of-Year Appraisal: In Item 5, describe the employee's performance, including consideration of employee's accomplishments and those accomplishments recognized by the Rating Official.
- 4. Scoring: Use the Element Point Ranges and Performance Standards Table to calculate a tentative total score: (a) measure the performance of each element against the Benchmark Performance Standards (and supplemental standards, if any); (b) from the column of scores headed my the weight of the element, select a score for the element that corresponds to the level of performance (e.g., if the weight of the element is 40 points and the performance on the element matched the highest benchmark, assign 40 points; if the performance matches the second highest benchmark, assign 28 points; if it matches the third highest benchmark, assign 16 points; if it falls between two benchmarks, assign an appropriate score); (c) sum the individual element scores to produce the total performance score.
- Recommendations: Submit tentative overall scores and recommendations for pay increases and bonuses (through higher-level supervisor) to the Pay Pool Manager for approval.
- 6. Pay Pool Manager: Carry out the following steps using the automated performance payout system: (a) interleave peer groups: (b) make pay increase decisions; (c) make bonus decisions; (d) record decisions on Form CD-541; (e) sign the Summary Rating Sheet; (f) forward to Reviewing Official<sup>\*</sup>, (g) return forms to Rating Official.
- 7. Rating Official: Signs the Summary Rating Sheet.
- 8. Evaluation Feedback Meeting: Rating Official meets with the employee to discuss the final decisions: rating any performance pay increase, and bonus. Obtains the employee's signature and gives the employee a copy of the completed appraisal.

<sup>\*</sup> If the Pay Pool Manager is also the Rating Official for a position in the pay pool, the Reviewing Official (next higher level in management chain) must review and sign the performance plan and appraisal before feedback to the employee.